

Shareholder Information / Glossary

AIFM

The AIFM, or Alternative Investment Fund Manager, is Asset Value Investors, which manages the portfolio on behalf of AGT shareholders. The current approach to investment used by Asset Value Investors was adopted in June 1985.

NAV total return since inception of strategy in June 1985 (annualised)

Closing NAV per share (p) 30 September 2019	838.29	a
Dividends paid out (p)	171.00	b
Benefits from re-investing dividends (p)	305.72	c
Adjusted NAV per share (p)	1,315.01	d = a + b + c
Opening NAV per share (p) – June 1985	29.72	e
Annualised NAV total return (%)	11.7%	((d/e) ^ (1/34.25)) - 1

Alternative Performance Measure ('APM')

An APM is a numerical measure of the Company's current, historical or future financial performance, financial position or cash flows, other than a financial measure defined or specified in the applicable financial framework. In selecting these Alternative Performance Measures, the Directors considered the key objectives and expectations of typical investors in an investment trust such as the Company.

Comparator Benchmark

The Company's Comparator Benchmark is the MSCI All Country World ex-US Total Return Index, expressed in Sterling terms. The benchmark is an index which measures the performance of global equity markets, both developed and emerging. The weighting of index constituents is based on their market capitalisation.

Dividends paid by index constituents are assumed to be reinvested in the relevant securities at the prevailing market price. The Investment Manager's investment decisions are not influenced by whether a particular company's shares are, or are not, included in the benchmark. The benchmark is used only as a yard stick to compare investment performance.

Cost

The book cost of each investment is the total acquisition value, including transaction costs, less the value of any disposals or capitalised distributions allocated on a weighted average cost basis.

Currency

GBP	EUR	USD	SEK	JPY	NOK	CHF	HKD	BRL	RON
Pounds Sterling	Euro	US Dollar	Swedish Krona	Japanese Yen	Norwegian Krone	Swiss Franc	Hong Kong Dollar	Brazilian Real	Romanian Lei

Discount/Premium (APM)

If the share price is lower than the NAV per share, it is said to be trading at a discount. The size of the Company's discount is calculated by subtracting the share price of 747.00p (2018: 764.00p) from the NAV per share (with debt at fair value) of 838.29p (2018: 834.58p) and is usually expressed as a percentage of the NAV per share, 10.9% (2018: 8.5%). If the share price is higher than the NAV per share, this situation is called a premium.

Earnings before Interest and Tax ('EBIT')

A standard measure of operating profits and, therefore, the profits that are available to be distributed to both debt and equity investors. It is often compared with Enterprise Value in the 'EV/EBIT Ratio', similar to the price-to-earnings ratio.

Earnings before Interest, Tax, Depreciation and Amortisation ('EBITDA')

A proxy for the cash flow generated by a business – it is most commonly used for businesses that do not (yet) generate operating or shareholder profits.

Enterprise Value ('EV')

Enterprise value is the sum of a company's market value plus debt less cash.

Free Cash Flow Yield ('FCF')

Free cash flow is the amount of cash profits that a business generates, adjusted for the minimum level of capital expenditure required to maintain the company in a steady state. It measures how much a business could pay out to equity investors without impairing the core business. When free cash flow is divided by the market value, we obtain the free cash flow yield.

Gearing (APM)

Gearing refers to the ratio of the Company's debt to its equity capital. The Company may borrow money to invest in additional investments for its portfolio. If the Company's assets grow, the shareholders' assets grow proportionately more because the debt remains the same. But if the value of the Company's assets falls, the situation is reversed. Gearing can therefore enhance performance in rising markets but can adversely impact performance in falling markets.

The gearing of 11.1% (2018: 9.5%) represents borrowings of £103,966,000 (2018: £89,161,000) expressed as a percentage of shareholders' funds of £938,941,000 (2018: £941,680,000).

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The current values of the Loan Notes and revolving credit facility consist of the following:

	30 September 2019					30 September 2018				
	2036 GBP loan £'000	2036 EUR loan £'000	2037 EUR loan £'000	JPY revolving credit facility £'000	Total £'000	Debenture £'000	2036 GBP loan £'000	2036 EUR loan £'000	2037 EUR loan £'000	Total £'000
Value of issue	30,000	22,962	17,526	27,775	98,263	15,000	30,000	22,962	17,526	85,488
Unamortised issue costs	(108)	(83)	(127)	–	(318)	(36)	(115)	(88)	(135)	(374)
Exchange movement	–	3,587	172	2,262	6,021	–	–	3,759	288	4,047
Amortised book cost	29,892	26,466	17,571	30,037	103,966	14,964	29,885	26,633	17,679	89,161
Fair value	35,596	32,756	21,348	30,037	119,737	18,875	32,493	28,021	17,920	97,409
Redemption value	45,577	42,959	28,599	30,037	147,172	19,812	40,432	32,974	21,506	114,724

The fair values of the Loan Notes are calculated using net present values of future cash flows and the yields, taking account of exchange rates. The redemption value includes the penalty payable on early redemption.

Internal Rate of Return ('IRR')

The IRR is the annualised rate of return earned by an investment, adjusted for dividends, purchases and sales, since the holding was first purchased.

Japan Special Situations Basket

A basket of Japanese operating companies which have large amounts of net cash and securities (surplus to operating requirements) on the balance sheet. There are currently 18 stocks in the basket. For further information, see the case study on pages 24 and 25.

Net Asset Value ('NAV')

The NAV is shareholders' funds expressed as an amount per individual share. Shareholders' funds are the total value of all the Company's assets, at a current market value, having deducted all liabilities and prior charges at their par value (or at their asset value). The total NAV per share is calculated by dividing shareholders' funds of £938,941,000 (2018: £941,680,000) by the number of Ordinary Shares in issue excluding Treasury Shares of 110,125,668 (2018: 111,844,491) at the year end.

Net Financial Value ('NFV')

The NFV is cash *plus* investment securities *plus* treasury shares *less* total debt *less* net pension liabilities. It measures the amount of net surplus cash and securities that a company carries on its balance sheet.

Ongoing Charges Ratio (APM)

As recommended by the AIC in its guidance, the Company's ongoing charges are its annualised expenses (excluding finance costs and certain non-recurring items) of £7,693,000 (2018: £8,100,000) (being investment management fees of £6,291,000 (2018: £6,434,000) and other expenses of £1,403,000 (2018: £1,666,000) (see note 3)) expressed as a percentage of the average month-end net assets of £903,924,000 (2018: £934,893,000) during the year as disclosed to the London Stock Exchange.

% of investee company

AGT's economic exposure to each investee company, as estimated by AVI.

Portfolio

Portfolio is defined as being Total Assets less Current Liabilities. For the year ended September 2019, this is £1,012,870 (year ended September 2018: £1,030,841).

Return on Investment ('ROI')

The ROI is the total profits earned to date on an investment divided by the total cost of the investment.

Shares Bought Back and Held in Treasury

The Company may repurchase its own shares and these are then held in treasury, reducing the freely traded shares ranking for dividends and enhancing returns and earnings per Ordinary Share to the remaining shareholders. When the Company repurchases its shares, it does so at a total cost below the prevailing NAV per share.

The estimated percentage added to NAV per share from buybacks of 0.1% (2018: 0.4%) is derived from the repurchase of shares in the market at a discount to the prevailing NAV at the point of repurchase. The shares were bought back at a weighted average discount of 9.7% (2018: 10.1%).

	30 September 2019	30 September 2018	
Weighted average discount of buybacks	9.7%	10.1%	a
Percentage of shares bought back	1.3%	3.7%	b
NAV accretion from buyback	0.1%	0.4%	(a * b) / (1 - b)

Total Assets

Total assets include investments, cash, current assets and all other assets. An asset is an economic resource, being anything tangible or intangible that can be owned or controlled to produce positive economic value. The total assets less all liabilities will be equivalent to total shareholders' funds.

Total Return (APM)

Total return statistics enable the investor to make performance comparisons between investment trusts with different dividend policies. The total return measures the combined effect of any dividends paid, together with the rise or fall in the share price or NAV. This is calculated by the movement in the NAV or share price plus dividend income reinvested by the Company at the prevailing NAV or share price.

NAV Total Return (APM)

NAV total return is calculated by assuming that dividends paid out are re-invested into the NAV on the ex-dividend date. This is accounted for in the "benefits from re-investing dividends" line. The NAV used here includes debt marked to fair value and is inclusive of accumulated income.

Where an "annualised" figure is quoted, this means that the performance figure quoted is not a standard one-year figure, and therefore has been converted into an annual return figure in order to ease comparability. For example, if AGT's NAV increased by +100% over a ten-year period, this would become an annualised NAV return of 7.2%.

NAV total return over 1 year

	Page	30 September 2019	30 September 2018	
Closing NAV per share (p)	65	838.29	834.58	a
Dividends paid out (p)	65	13.00	12.00	b
Benefits from re-investing dividends (p)		1.09	0.68	c
Adjusted NAV per share (p)		852.38	847.26	d = a+b+c
Opening NAV per share (p)	65	834.58	769.91	e
NAV total return (%)		2.1%	10.0%	= (d/e)-1
NAV total return over 10 years (annualised)				a
Closing NAV per share (p) – September 2019		838.29		
Dividends paid out (p)		113.15		b
Benefits from re-investing dividends		65.89		c
Adjusted NAV per share		1,017.33		d = a + b + c
Opening NAV per share (p) – June 1985		455.16		e
Annualised NAV total return (%)		8.4%		((d/e) ^ (1/10)) - 1

Share Price Total Return (APM)

Share price total return is calculated by assuming that dividends paid out are re-invested into new shares on the ex-dividend date. This is accounted for in the "benefits from re-investing dividends" line.

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Share price total return over 1 year

	Page	30 September 2019	30 September 2018	
Closing price per share (p)		747.00	764.00	a
Dividends paid out (p)	61	13.00	12.00	b
Benefits from re-investing dividends (p)		0.82	0.89	c
Adjusted price per share (p)		760.82	776.89	d = a+b+c
Opening price per share (p)		764.00	693.50	e
Share price total return (%)		-0.4%	12.0%	= (d/e)-1

Total Return Swap

A total return swap is a financial contract between two parties, whereby each party agrees to 'swap' a series of payments. The Company has entered into total return swaps with Jefferies International ('Jefferies') that can be divided into two categories. The first gives the Company effective exposure to 2,395,870 shares in Pershing Square Holdings ('PSH') in return for the Company making a series of floating rate interest payments to Jefferies. The second gives the Company "short" exposure to a number of PSH's investee companies (Berkshire Hathaway, Chipotle Mexican Grill, Howard Hughes, Hilton Worldwide Holdings, Lowe's Companies, Restaurant Brands International and Starbucks) in return for the Company receiving a series of floating rate interest payments from Jefferies.

A "short" position or "shorting" refers to simultaneously borrowing shares in a listed company and selling them – "shorting" is carried out to either reflect a negative view on a company, with profits coming from buying the shares back at a lower price, or – as in this example – to hedge another investment. By "shorting" PSH's underlying investments, the Company's exposure on this portion of its investment in PSH is mainly limited to movements in PSH's discount to NAV and not to share price changes in these underlying investments.

Note that separately from this hedged investment, the Company owns a larger position (3,546,807 shares) in PSH on an unhedged basis.

Weight

Weight is defined as being each position's value as a percentage of total assets less current liabilities.

Weighted-average Discount (APM)

The weighted-average discount is calculated as being the sum of the products of each holding's weight in AGT's portfolio times its discount.

AVI calculates an estimated sum-of-the-parts NAV per share for each holding in AGT's portfolio. This NAV is compared with the share price of the holding in order to calculate a discount.